

Furniture Stores: 2002

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2002 Economic Census

Retail Trade

Industry Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



Table 1. Summary Statistics for the United States: 2002

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2002 NAICS code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From admini- strative records ¹	Estimated ²
4421	Furniture stores	28 126	50 090 138	6 940 358	1 683 262	250 240	16.4	10.1
44211	Furniture stores	28 126	50 090 138	6 940 358	1 683 262	250 240	16.4	10.1
442110	Furniture stores	28 126	50 090 138	6 940 358	1 683 262	250 240	16.4	10.1

¹Includes sales information obtained from administrative records of other federal agencies.

²Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

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1997 NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
4421	Furniture stores 2002..	28 126	50 090 138	6 940 358	250 240
 1997..	29 461	40 968 335	5 619 603	251 300
44211	Furniture stores 2002..	28 126	50 090 138	6 940 358	250 240
 1997..	29 461	40 968 335	5 619 603	251 300
442110	Furniture stores 2002..	28 126	50 090 138	6 940 358	250 240
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Table 3. Product Lines by Kind of Business for the United States: 2002

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2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
4421		Furniture stores	28 126	X	50 090 138	X	100.0	70.5
	20200	Men's wear	19	32 810	671	2.0	Z	X
	20220	Women's, juniors', & misses' wear	85	56 831	2 396	4.2	Z	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	65	96 435	22 110	22.9	Z	X
	20270	Sewing, knitting materials & supplies, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	173	330 905	9 997	3.0	Z	X
	20280	Curtains, draperies, blinds, slipcovers, bed & table coverings	2 583	5 803 732	214 115	3.7	.4	X
	20300	Major household appl, incl vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwaves, washers & dryers, outdoor gas grills, etc.	3 693	5 128 991	830 608	16.2	1.7	67.3
	20301	Kitchen appliances, parts, accessories, including refrigerators, freezers, dishwashers, microwave ovens, etc.	3 343	4 768 267	440 520	9.2	.9	X
	20302	Laundry appliances, parts, accessories, including clothes washers & dryers	2 996	4 381 423	307 604	7.0	.6	X
	20303	Other major household appliances, parts, accessories, including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc.	2 110	2 575 747	82 484	3.2	.2	X
	20310	Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; fry pans; & personal care appliances, such as hair dryers, curling irons, shavers, etc.	370	621 116	14 189	2.3	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories	2 546	4 510 086	403 746	9.0	.8	68.1
	20321	Televisions	2 314	4 292 372	318 552	7.4	.6	X
	20324	Video recorders, cameras, tapes, DVDs, & electronic game/DVD combination devices	1 426	2 925 763	85 194	2.9	.2	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	985	2 363 754	85 141	3.6	.2	X
	20340	Furniture, sleep equipment & outdoor/patio furniture	28 126	50 090 138	44 817 559	89.5	89.5	66.6
	20341	Upholstered furniture	19 403	40 665 303	13 826 040	34.0	27.6	X
	20342	Sleep sofas, daybeds, futons, & other dual-purpose pieces	16 551	29 004 753	1 874 650	6.5	3.7	X
	20343	Sleep equipment, including mattresses, springs, cots, waterbeds, etc. .	20 774	38 432 241	6 458 534	16.8	12.9	X
	20344	Other living room, dining room, bedroom furniture, including headboards	22 261	42 707 867	15 872 146	37.2	31.7	X
	20346	Office furniture, including computer-related furniture	10 387	23 974 314	2 885 839	12.0	5.8	X
	20347	Outdoor/patio furniture	4 245	9 645 462	1 070 061	11.1	2.1	X
	20348	All other furniture, including kitchen, dinette, etc.	12 825	26 425 723	2 830 289	10.7	5.7	X
	20360	Flooring & floor coverings	4 574	10 456 579	890 318	8.5	1.8	66.6
	20361	Soft-surface (textile) floor coverings & accessories	4 415	10 110 930	748 700	7.4	1.5	X
	20363	Hardwood flooring	661	1 528 568	57 076	3.7	.1	X
	20364	Other hard-surface floor coverings & accessories, including tile & sheet goods	1 271	2 682 250	84 542	3.2	.2	X
	20370	Computer hardware, software, & supplies, including computer game software	163	747 724	23 314	3.1	Z	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc.	9 620	23 944 589	1 258 760	5.3	2.5	69.1
	20383	Decorative accessories, including lamps, lampshades, mirrors, pictures, picture frames, clocks, magazine racks, spice racks, desk sets, etc.	9 467	23 617 994	1 109 636	4.7	2.2	X
	20385	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, closet & bathroom accessories, etc.	1 075	1 808 825	149 124	8.2	.3	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	385	458 621	11 230	2.4	Z	X
	20420	Books	120	138 822	2 367	1.7	Z	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	333	702 862	23 304	3.3	Z	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	18	36 300	7 507	20.7	Z	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	190	224 061	10 244	4.6	Z	X
	20620	Lawn, garden, & farm equipment & supplies; cut flowers; plants & shrubs; fertilizers; animal feed, other than for pets; etc.	339	398 043	16 231	4.1	Z	X
	20640	Dimensional lumber & other building/structural materials & supplies, including heating stoves & prefabricated fireplaces; spas, hot tubs, & saunas; stock kitchen & bathroom cabinets to be installed	80	116 359	19 933	17.1	Z	X
	20670	Paint & sundries	269	287 686	6 366	2.2	Z	X
	20690	Wallpaper & other flexible wallcoverings	44	37 956	2 022	5.3	Z	X
	20850	All other merchandise	1 892	3 002 504	283 850	9.5	.6	63.3
	20861	Antiques, items over 100 years old	277	325 636	27 575	8.5	.1	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	456	350 815	19 837	5.7	Z	X
	20863	Art goods, including original pictures & sculptures	930	1 679 696	54 899	3.3	.1	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups ...	818	931 847	72 296	7.8	.1	X
	20883	All other merchandise	177	438 753	109 243	24.9	.2	X
	29810	All other merchandise	1 724	5 828 601	247 684	4.2	.5	X
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	7 443	20 108 258	885 630	4.4	1.8	68.8
	29904	Labor charges for work perf by this estab, incl alteration charges; charges for auto & oth rep, maint, install, const, alteration, etc.; rcpts from landscaping; & rcpts from heater rep/install	1 921	4 447 689	166 693	3.7	.3	X
	29905	Labor charges for work contracted out to other establishments	1 192	2 502 045	88 540	3.5	.2	X
	29908	Parts & materials used in furniture repair or upholstery work	904	3 563 743	40 969	1.2	.1	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
4421		Furniture stores—Con.						
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided—Con.						
	29909	Delivery charges	5 227	13 752 264	333 875	2.4	.7	X
	29943	Value of service contracts	1 239	5 613 978	162 988	2.9	.3	X
	29955	All other nonmerchandise receipts, including receipts from rentals, storage, etc.	795	3 984 950	92 565	2.3	.2	X
44211		Furniture stores	28 126	X	50 090 138	X	100.0	70.5
	20200	Men's wear	19	32 810	671	2.0	Z	X
	20220	Women's, juniors', & misses' wear	85	56 831	2 396	4.2	Z	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	65	96 435	22 110	22.9	Z	X
	20270	Sewing, knitting materials & supplies, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	173	330 905	9 997	3.0	Z	X
	20280	Curtains, draperies, blinds, slipcovers, bed & table coverings	2 583	5 803 732	214 115	3.7	.4	X
	20300	Major household appl, incl vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwaves, washers & dryers, outdoor gas grills, etc.	3 693	5 128 991	830 608	16.2	1.7	67.3
	20301	Kitchen appliances, parts, accessories, including refrigerators, freezers, dishwashers, microwave ovens, etc.	3 343	4 768 267	440 520	9.2	.9	X
	20302	Laundry appliances, parts, accessories, including clothes washers & dryers	2 996	4 381 423	307 604	7.0	.6	X
	20303	Other major household appliances, parts, accessories, including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc.	2 110	2 575 747	82 484	3.2	.2	X
	20310	Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; fry pans; & personal care appliances, such as hair dryers, curling irons, shavers, etc.	370	621 116	14 189	2.3	Z	X
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	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	333	702 862	23 304	3.3	Z	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	18	36 300	7 507	20.7	Z	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	190	224 061	10 244	4.6	Z	X
	20620	Lawn, garden, & farm equipment & supplies; cut flowers; plants & shrubs; fertilizers; animal feed, other than for pets; etc.	339	398 043	16 231	4.1	Z	X
	20640	Dimensional lumber & other building/structural materials & supplies, including heating stoves & prefabricated fireplaces; spas, hot tubs, & saunas; stock kitchen & bathroom cabinets to be installed	80	116 359	19 933	17.1	Z	X
	20670	Paint & sundries	269	287 686	6 366	2.2	Z	X
	20690	Wallpaper & other flexible wallcoverings	44	37 956	2 022	5.3	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
442110		Furniture stores—Con.						
	20850	All other merchandise	1 892	3 002 504	283 850	9.5	.6	63.3
	20861	Antiques, items over 100 years old	277	325 636	27 575	8.5	.1	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	456	350 815	19 837	5.7	.2	X
	20863	Art goods, including original pictures & sculptures	930	1 679 696	54 899	3.3	.1	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups . . .	818	931 847	72 296	7.8	.1	X
	20883	All other merchandise	177	438 753	109 243	24.9	.2	X
	29810	All other merchandise	1 724	5 828 601	247 684	4.2	.5	X
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	7 443	20 108 258	885 630	4.4	1.8	68.8
	29904	Labor charges for work perf by this estab, incl alteration charges; charges for auto & oth rep, maint, install, const, alteration, etc.; rcpts from landscaping; & rcpts from heater rep/install	1 921	4 447 689	166 693	3.7	.3	X
	29905	Labor charges for work contracted out to other establishments	1 192	2 502 045	88 540	3.5	.2	X
	29908	Parts & materials used in furniture repair or upholstery work	904	3 563 743	40 969	1.2	.1	X
	29909	Delivery charges	5 227	13 752 264	333 875	2.4	.7	X
	29943	Value of service contracts	1 239	5 613 978	162 988	2.9	.3	X
	29955	All other nonmerchandise receipts, including receipts from rentals, storage, etc.	795	3 984 950	92 565	2.3	.2	X

¹Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

²Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
4421	Furniture stores						
	All firms	28 126	50 090 138	100.0	6 940 358	1 683 262	250 240
	4 largest firms	214	4 071 068	8.1	434 361	105 626	13 662
	8 largest firms	639	6 460 857	12.9	706 289	175 703	21 717
	20 largest firms	1 625	11 076 543	22.1	1 219 759	304 747	37 376
	50 largest firms	3 167	15 308 107	30.6	1 745 607	431 791	53 642
44211	Furniture stores						
	All firms	28 126	50 090 138	100.0	6 940 358	1 683 262	250 240
	4 largest firms	214	4 071 068	8.1	434 361	105 626	13 662
	8 largest firms	639	6 460 857	12.9	706 289	175 703	21 717
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Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.